

276-403-5354 or 276-403-5353

REQUEST FOR SEALED PROPOSAL

CITY OF MARTINSVILLE
P O BOX 1112
Martinsville, Va. 24112-1112

SEALED PROPOSAL

FAXES NOT ALLOWED

DIRECT

REPLY TO: **Karen Mays, Purchasing Agent**
Robin Legus, Senior Buyer

For Inquiries only: kmays@ci.martinsville.va.us
rlegus@ci.martinsville.va.us

Quote F. O. B. Martinsville, VA.

This is an inquiry not an order. Please attach this page with any submittals. The City of Martinsville reserves the right to accept or reject any and all bids, to purchase any part of the whole of items bid upon, to waive any informalities, and to award this bid as determined to be the most advantageous to the City.

If this is a sealed proposal, all proposals must be hand delivered to the Central Warehouse, 990 Fishel Street, Martinsville, VA 24112 or sent by FedEx, UPS, or mailed to this address.

Proposals are subject to the City's Purchasing Manual and Virginia Public Procurement Act.

Issue Date: 08/17/2016		Reply Not later Than: 09/07/2016 @ 2:00 p.m.		Date Delivery Requested:	
1. Cavalier Equipment			4. McNeilus Company		
2. Mid State Equipment			5. Tom's Truck Sales		
3. Mid Atlantic Waste System			6. Lodal-South		
Quantity	Description	Unit Price	Amount		
	Sealed proposals will be received until 2:00 p.m. on Wednesday,				
	September 7, 2016, by the City of Martinsville Public				
	Works Department to solicit proposals from qualified firms				
	for the purchase of one (1) New Rear Loading Compaction				
	Body Refuse Collection Truck, as per following specifications:				
	Proposals will be received in the office of the Senior Buyer,				
	Robin Legus, City of Martinsville, Central Warehouse, 990				
	Fishel Street, in Martinsville, Va. 24112-3248. Proposals				
	should be hand delivered, FedEx, UPS or mailed to this				
	address. Place "Refuse Truck" and the proposal receipt date				
	in the lower left hand corner of the envelope. This is a sealed				
	proposal.				
	Since this is a proposal, the only information given on				
	Wednesday, September 7, 2016 will be a listing of responding				
	vendors. Sign and return this page with any submittals.				
Point of Shipment:		FOB: MARTINSVILLE, VA		Promised Delivery Date:	
		Frt Prepaid & Allowed			
Terms:	Quotation date:	Authorized Signature:			

CITY OF MARTINSVILLE REQUEST FOR PROPOSALS

The City of Martinsville, Virginia is soliciting proposals from qualified firms for the purchase of one (1) new rear loader compaction body refuse collection truck. Proposals shall at a minimum provide pertinent information concerning manufacturing specifications, warranties, maintenance and repair, optional equipment, technical support and training, price, delivery date, and references for the units proposed. The general description provided for the truck is intended as general guidelines only. The omission of any standard feature description shall not alleviate the supplier from the responsibility of furnishing a complete truck with all standard equipment of the manufacturer's latest improved model in current production as offered to commercial trade. The truck shall conform in strength, quality of material and workmanship to that provided by the best manufacturing and engineering practices of the industry. It shall be required that each unit be completely assembled and adjusted and that all equipment, including standard and optional equipment, be installed and made ready for continuous operation at the time of delivery. The City will evaluate each proposal and select the equipment it deems best suited for refuse collection in the City of Martinsville.

GENERAL DESCRIPTION OF REAR LOADING TRUCK:

The rear loading compaction body truck shall have a net capacity of 20 cubic yards exclusive of the loading area. The truck shall provide off loading of compacted waste by means of full ejection. The ejector panel shall travel the full length of the body and be equal in area to the full cross section dimensions of the body. The ejector panel, tailgate lock/unlock, and tailgate raise controls shall be located streetside at the forward end of the body. Controls for the packing mechanism shall be located adjacent the hopper opening. The tailgate shall be raised by two (2) double acting hydraulic cylinders and shall be equipped with automatic tailgate locks. The tailgate shall have a durable, watertight gasket securely attached to the tailgate. The gasket shall provide a watertight seal along the bottom and up each side of the tailgate. Steps shall be provided on each side of the tailgate with handholds. The body panels, braces and reinforcements shall be constructed of durable, high-grade steel to provide minimum deformation and wear of body components. A rear mounted wide-angle camera with cab-mounted monitor shall be provided to allow full view of the operating area behind the truck from the driver's seat. All lighting and reflectors shall conform to current state and federal standards. A Whelen #L22HAP beacon light shall be mounted on the tailgate. LED Smart Lights by Peterson. Must have a battery disconnect throw switch located on drivers side accessible at step. Disconnect installed on negative battery cable. The City now owns 5 front and rear loading refuse trucks equipped with E-Z Pack bodies.

The truck shall be equipped with a diesel engine (300 HP minimum) and an automatic transmission. A side mounted (hot shift) PTO shall drive the hydraulic system. The engine, transmission, driveline, and chassis selection shall be made on an analysis of the weight distribution for the particular chassis/packer combination, including optional equipment and anticipated payloads, to provide maximum efficiency of operation. The cab shall have a seating capacity for three people and be fully air conditioned. The cab and body of the truck shall be white in color. High back air ride seat for driver only. Heated mirrors. Air dryer for the air brake system. Chassis shall have LED park brake and signal lighting.

The City prefers the Cummins Engine and Allison Transmission combo.

MANUFACTURING SPECIFICATIONS:

Proposals shall provide complete, detailed information on how the truck is designed and constructed. Detailed information shall be provided for individual components of the machine to include the engine, transmission, drive train components, chassis, hydraulic and compaction systems, operating controls and warning systems, cab design, and safety features.

WARRANTIES:

Proposals shall provide complete details about the warranty for the equipment, including extended warranty coverage for drive train and other components. If not included in the standard warranty package, pricing for the extended warranty coverage shall be listed as an additional cost item.

MAINTENANCE AND REPAIR:

Proposals shall provide information regarding how various routine inspections and maintenance activities are to be performed. Frequency of major service events shall be detailed. Dealer repair service capability, parts availability, and current shop rates shall be discussed. The expected time frame for receiving parts and dealer repair service shall be included in this discussion.

OPTIONAL EQUIPMENT:

Proposals shall include a complete listing of additional equipment available not included in the base machine price. Pricing for each optional item should be listed in addition to the base machine price.

- Optional pricing on AM/FM radio if not included.

TECHNICAL SUPPORT AND TRAINING:

Proposals shall provide information concerning manufacturer technical support services, specialized training for equipment operators and maintenance personnel, and machine orientation provided by the dealer at the time of delivery. Provide a list of technical documents such as operator's manuals, maintenance manuals, parts manuals, etc. that come with the machine at the time of delivery.

PIGGY BACK CLAUSE

According to the State of Virginia Public Procurement Act, any other state, local or government agency may use this bid as a basis for procuring such items.

PRICE:

Proposals shall include a price for the complete unit. Pricing for optional equipment and services shall be itemized and included in the total price. Pricing shall include any delivery and/or set-up fees for the machine being delivered complete and ready to operate to the City of Martinsville Warehouse and Shop. Quote F.O.B. Martinsville, VA. Freight prepaid and allowed.

DELIVERY:

Proposals shall provide an anticipated date of delivery, complete and ready to operate. **The vendor must provide two copies each of the operations, parts, and repair manuals to the City of Martinsville Garage. The manuals shall be for both chassis and body.**

City of Martinsville

REFERENCES:

Proposals shall include a list of customers who have purchased the same or similar equipment from the proposer. Names and telephone numbers of individuals who can verify the ability of the proposer to provide the equipment and services proposed shall be included.

SELECTION CRITERIA:

Selection will be based on the ability of the proposer to provide equipment that is best suited for the operating conditions in the City of Martinsville. The equipment proposed will be evaluated and graded on the manufacturing specifications, warranty, maintenance and repair, optional equipment, technical support and training, price, delivery, and references. The City of Martinsville reserves the right to select any proposal it deems to best serve its needs, without regard for price or any other specific detail of any proposal. The City of Martinsville also reserves the right to reject any or all proposals, to request additional information from any proposer, and to negotiate with any proposer for additional services, lower cost, or any other issue pertaining to this request.

Please email all questions to rlegus@ci.martinsville.va.us and your questions will be directed to the appropriate person. Once questions are answered, the City will decide if an addendum is necessary.

Trade-In Refuse Truck, as follows:

1999 International model 4700 two wheel drive. It has a DT466 diesel engine and automatic transmission. It currently has 112,843 miles showing. The truck has a rear loading 20yard Heil Formula 4000 body. The truck is currently in fair to good condition with no major issues. The truck is in running condition and has a current VA state inspection sticker.