



**CITY OF MARTINSVILLE  
SEALED BID  
PICKUP TRUCKS  
AUGUST 30, 2017**

Sealed bids will be received until **2:00 p.m. on Thursday, September 14, 2017**, by the City of Martinsville to contract with a firm/s for the purchase of four (4) **Ford Pickup Trucks**. Bids will be received in the office of the Purchasing Manager, Karen Mays, City of Martinsville Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248. Bids may be hand delivered, mailed, sent by FedEx or UPS to the 990 Fishel Street address. Bids also may be sent by postal mail to the City of Martinsville Purchasing Department, P O Box 1112, Martinsville, Va. 24114-1112. Place "Pickup Trucks" and the bid opening date in the lower left hand corner of the envelope.

The City will purchase 4 Ford Pickup Trucks; two (2) are 2018 F-150 1/2 Ton Pickup Trucks, different specs; one (1) is a 2018 3/4 Ton Crew Cab Pickup Truck; and one (1) is a 2018 F-350 1 Ton Pickup Truck, Super Cab with Service Body and Arrow Board. Specifications are included in this bid request.

Quote a delivered price to the City of Martinsville. F.O.B. Central Garage, 1000 Fishel Street, Martinsville, Va. 24112-3248. Freight prepaid and allowed.

The City has standardized in Ford vehicles. The City currently owns more than 100 Ford vehicles and maintains an inventory of Ford parts, for faster service and less down time. Therefore, the City will give preference to the Ford vehicles. For more information contact Lane Shively, Fleet Manager, at 276-252-7767.

Prices by email or fax are not acceptable. Sealed bids will be publicly opened and read in the office of Karen Mays, Purchasing Manager, at the City of Martinsville Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248

For inquiries, please email Karen Mays at [kmays@ci.martinsville.va.us](mailto:kmays@ci.martinsville.va.us) I will return the answers by email. If necessary, an addendum will be sent to each bidder.

**#1: MINIMUM SPECIFICATIONS FOR NEW 2018 1/2 TON SUPERCREW CAB  
PICKUP TRUCK XL SERIES (2WD) (W1C)**

2018 Ford F-150, 1/2 ton, SuperCrew Cab, Styleside 4X2 6.5' box 157" WB

GVW: 6950 lbs. Minimum

Engine: Gas, V-8, 5.0L, 395 HP, 400 lb. ft. torque (**Option 995**)

Transmission: 10-Speed Automatic O/D with Transmission Oil Cooler (**Option 44G**)

Rear Axle: 3.15 / Differential with Heavy Duty Shock Absorbers (**Option X15**)

Front Axle: Independent

Safety: Rearview Camera factory or Dealer installed/Daytime Running Lights and Reverse Sensing. If camera and/or reverse sensing is not available as a factory installed item, include pricing for these to be installed by dealer or aftermarket agency.

Steering: Power Steering

Windows – Door Locks: Manual

Tires: Tires and Mounted Spare Tire, P245/70R17 BSW A/S

Wheels: 17" Steel Painted

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: 26 Gallon or Manufactures Standard

Towing: Trailer Tow Package Class IV Receiver (**Option 53A**)

Manual Folding Tow Mirrors (**Option 54M**)

Trailer Brake Controller: Integrated trailer brake controller (**Option 67T**)

Backup Alarm System: (**Option 85H**)

Body: Double Wall Straight Side Body, Short Bed, Painted Rear Step Bumper, Right and Left Side View Mirrors

Color: **White**

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering  
Vinyl Seating front and rear, Windshield Wipers manufactures standard

Instrumentation: Factory installed gauges, switches, and dome light.

**#2: MINIMUM SPECIFICATIONS FOR NEW 2018 1/2 Ton F-150 4X4  
SUPERCREW CAB PICKUP TRUCK XL SERIES (4WD) (W1C) (XL)**

2018 Ford F-150, SuperCrew Cab, Styleside 4X4 6.5' box 157" WB XL

GVW: 6950 lbs. Minimum

Engine: Gas, V-8, 5.0L, 395 HP, 400 lb. ft. torque (**Option 995**)

Transmission: 10-Speed Automatic O/D with Transmission Oil Cooler (**Option 44G**)

4X4 Electronic Shift on the Fly (213) (ESOF)

Rear Axle: 3.31 / Differential with Heavy Duty Shock Absorbers (**Option X15**)

Front Axle: Independent

Safety: Rearview Camera and Reverse Sensing, factory installed Power option (**90L**)  
If camera and/or reverse sensing is not available as a factory installed item, include pricing for these to be installed by dealer or aftermarket agency.

Steering: Power Steering

Power Windows – Door Locks / Power Option (90L)

Tires: Tires and Mounted Spare Tire, P245/70R17 BSW A/T (**All Terrain**)

Wheels: 17" Steel Painted

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: 26 Gallon or Manufactures Standard

Towing: Trailer Tow Package Class IV Receiver (**Option 53A**)

Manual Folding Tow Mirrors (Option54M)

Trailer Brake Controller: Integrated trailer brake controller (**Option 67T**)

Backup Alarm System: (**Option 85H**)

Body: Double Wall Straight Side Body, Short Bed, Right and  
Left Side View Mirrors

Color: White

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering  
Vinyl Seating front and rear, Windshield Wipers manufactures standard

Instrumentation: Factory installed gauges, switches, and dome light.

Running Boards: Factory Installed

**#3 MIN. SPECIFICATIONS FOR NEW 2018 3/4 TON CREW CAB TRUCK (4X4)**

2018 Ford F-250 Truck, 3/4 Ton, 4X4, SD Crew Cab, Straight side, 6.75' Bed 160"WB  
SRW XL(**W2B**)

GVW: 6950 lbs.

Engine: Gas, V-8, 6.2L, 385 HP, 430 lb. ft. torque (**996**)

Transmission: 6-Speed Automatic Transmission (**44S**)

4X4 Electronic Shift on the Fly (**213**) (**ESOF**)

Rear Axle: 3.73/Locking Differential with Heavy Duty Shock Absorbers (**X3E**)

Front Axle: Automatic Locking Front Hubs with Heavy Duty Shock Absorbers

Safety: Rearview Camera factory installed/Daytime Running Lights (**871**), and Reverse Sensing. If camera and/or reverse sensing is not available as a factory installed item, include pricing for these to be installed by dealer or aftermarket agency.

Steering: Power Steering

Power Windows – Door Locks / Power Option (**90L**)

Upfitter switches (**66S**)

Tires: Tires and Mounted Spare Tire, LT245/75SR17 E BSW A/S (**TD8**)

Wheels: 17" steel Painted

Brake System: Power Brakes w/ 4-Wheel ABS (**Integrated Brake Controller**) (**52B**)

Fuel Tank: 34 Gallon

Towing: Trailer Tow Package Class V Receiver

Body: Standard crew cab-four door, (**W2B**)

Color: **Red**

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering Cloth or Vinyl Seating for three front and rear, Windshield Wipers manufactures standard, Upfitter switches and Brake controller (**Integrated**)

Instrumentation: Factory installed gauges, switches, and dome light.  
Optional factory installed side steps

**#4: MINIMUM SPECIFICATIONS FOR NEW 2018 1 TON SUPER CAB TRUCK CHASSIS (4X4) WITH READING SERVICE BODY & ARROW BOARD**

2018 Truck, Full Size F350 Chassis, 1 Ton, 4X4, SD Super Cab, 168” WB DRW XL (X3F) with Reading Service Body and Traffic Arrow.

168” Wheel Base

GVW: 8,900 lbs. Minimum

Engine: Gas, V-8, 6.2L, 385 HP, 405 lb. ft. torque (**Option 996**)

Alternator 240Amp Extra Heavy Duty (**Option 67E**)

Transmission: 6-Speed Automatic O/D with Transmission Oil Cooler (**Option 44P**)

Rear Axle: 4.30/ Electronic Locking Differential (**Option X4M**)

Front Axle 4.30/ Electronic Locking Differential (**Option X4M**)

Safety: Rearview Camera factory Prep Package/Daytime Running Lights (**Option 872**), and Reverse Sensing. If camera and/or reverse sensing is not available as a factory installed item, include pricing for these to be installed by dealer or aftermarket agency.

Steering: Power Steering

Power Windows – Door Locks / Power Option (**90L**)

Tires: Tires and Mounted Spare Tire, LT245/75R17E BSW A/S

Wheels: 17” steel Painted

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: 26 Gallon

Towing: Trailer Tow Package Class IV Receiver

Platform Running Boards: (**Option 18B**)

Color: **White**

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering, Vinyl Seating for six, Windshield Wipers manufactures standard, Upfitter switches (**Option 18A**) and Intergraded Brake controller (**Option 52B**)

Instrumentation: Factory installed gauges, switches, and dome light.

**Power Group option to include Sync-Communications System**

**FURNISH & INSTALL ON THIS 1 TON PICKUP TRUCK:**

**Service Body, Reading Classic II 60” Cab to Axle DRW**

Reading Steel Service Body model US108-DRW W/Hidden hinges & Powder Coat

To include American eagle Drawer Unit-Road Side front compartment (Drivers Side)

To include C2-60 Latch-Matic Option for doors (Remote Locking)

LED lighting on stop/tail/and turn.

LED compartment and cargo lighting in all compartments (**Strip Lighting**)

LED Strobe light package on service body and cab front corners

Aluminum protective guard plates outside at front of body

Compartment layout to be “A” compartment layout as described in Reading brochure.

5000 Watt inverter installed curb side rear compartment (passenger side) with 100 ft. 12 gauge drop cord on retractable reel.

Dual wheel **non-slip** rear bumper with LED lighting

To include spray in bed liner in bed and tailgate

One Go-Light remote controlled center mount

One LED low-profile light bar mounted on center of cab

Handles at rear of body, both sides for bed entrance from rear step  
Two 5lb fire extinguishers

**Furnish & Install on this 1 ton truck a LED Arrow Board 30”X60” 25 Lamp** with manual 180\* tilt and mount.

Arrow board lights to include (half hood covers).

Installer must provide support after installation. Is support available with your company?

\_\_\_\_\_.

If so, where? \_\_\_\_\_.



**CITY OF MARTINSVILLE  
BID FORM**

**TO: CITY OF MARTINSVILLE  
MARTINSVILLE, VIRGINIA**

The undersigned has carefully examined the Specifications and hereby declares to furnish the following 4 Ford Pickup Trucks in the manner prescribed in the specifications, for the following price/s:

#1: 1 EA 2018 Ford, 1/2 Ton, F-150, Gas,  
4x2 SuperCrew Cab Pickup Truck, \$ \_\_\_\_\_  
as per specs.

#2: 1 EA 2018 Ford, 1/2 Ton, F-150, Gas  
4x4 Supercrew Cab Pickup Truck \$ \_\_\_\_\_  
as per specs.

#3: 1 EA 2018 Ford, 3/4 Ton, F-250, Gas  
4x4, SD Crew Cab, as per specs. \$ \_\_\_\_\_

#4: 1 EA 2018 Ford, 1 Ton, F-350, Gas  
4x4, SD Super Cab, with Reading  
Service Body & Arrow Board, as per  
specs. \$ \_\_\_\_\_

Price each vehicle separately.

Give a discounted price to purchase all \$ \_\_\_\_\_  
4 Pickup Trucks as specified.

The City reserves the right to purchase each vehicle separately from one or more vendors or to purchase all 4 from one vendor.

Quote a delivered price to the City of Martinsville. F.O.B. Central Garage, 1000 Fishel Street, Martinsville, Va. 24112-3248. Freight prepaid and allowed.

**Give Warranty Information**

1/2 ton \_\_\_\_\_

1/2 ton \_\_\_\_\_

3/4 ton \_\_\_\_\_

1 ton \_\_\_\_\_

Please list any exceptions to these specifications. Attach pages.



_____	
<b>Vendor Name</b>	
_____	By _____
<b>Mailing Address</b>	<b>Signature &amp; Title</b>
_____	
_____	_____
	<b>Date</b>
_____	
<b>Phone &amp; Fax Numbers</b>	
_____	
<b>Email Address</b>	

**PIGGY BACK CLAUSE**

According to the State of Virginia Public Procurement Act, any other state, local or government agency may use this bid as a basis for procuring such items.

**NEGOTIATION**

In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:

- a. City, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.
- b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.
- c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.

**Return pages 7, 8 & 9.**