



**REQUEST FOR SEALED BID
FORD EXPLORERS
SEPTEMBER 7, 2017**

Sealed bids will be received until **2:00 p.m. on Thursday, September 21, 2017**, by the City of Martinsville to contract with a firm/s for the purchase of five (5) **2018 Ford Explorers**, as per specifications. Bids will be received in the office of the Purchasing Manager, Karen Mays, City of Martinsville Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248. Bids may be hand delivered, mailed, sent by FedEx or UPS to the 990 Fishel Street address. Bids also may be sent by postal mail to the City of Martinsville Purchasing Department, P O Box 1112, Martinsville, Va. 24114-1112. Place “Explorers” and the bid opening date in the lower left hand corner of the envelope.

The City will purchase 5 new Ford Explorers; two (2) are 2018 Unmarked Police Utility Vehicles (Explorers) Black-Black Interior, AWD (K8A) 16FD 500A with spot light, steel painted wheels; one (1) is a 2018 Unmarked Police Utility Vehicle (Explorer) Blue Jeans Color/Black Interior, AWD (K8A) 16FD 500A with no spot light, aluminum painted wheels; and two (2) are 2018 Explorer Sport Utility, White in color, 4DR 4x4, XLT (K8D), aluminum painted wheels, as per specifications.

Quote a delivered price to the City of Martinsville. F.O.B. Central Garage, 1000 Fishel Street, Martinsville, Va. 24112-3248. Freight prepaid and allowed.

The City has standardized in Ford vehicles. The City currently owns more than 100 Ford vehicles and maintains an inventory of Ford parts, for faster service and less down time. Therefore, the City will give preference to the Ford vehicles. For more information contact Lane Shively, Fleet Manager, at 276-252-7767.

Prices by email or fax are not acceptable. Sealed bids will be publicly opened and read in the office of Karen Mays, Purchasing Manager, at the City of Martinsville Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248

For inquiries, please email Karen Mays at kmays@ci.martinsville.va.us I will return the answers by email. If necessary, an addendum will be sent to each bidder.

**# 1 MINIMUM SPECIFICATIONS FOR 2 NEW UNMARKED POLICE UTILITY AWD
EXPLORERS (K8A) 16FD 500A**

2018 Ford Police Utility 500A Base **Black-Black interior**

GVW: 6,300

Engine: Gas, V6, 3.7L TI-VCT FFV

Transmission: 6-Speed Automatic

Axle Front & Rear: 3.65

Steering: Power Steering

Tires: Tires and Mounted Spare Tire, P245/55R18 BSW A/S

Wheels: 18"x 8 5spoke Steel Painted

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: Manufactures Standard

Color: **Black / Black Interior**

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering

Cloth front bucket and vinyl rear, Windshield Wipers manufactures standard

Rear View Camera Factory installed (**87R**) SYNC (**53M**)

Reverse Sensing (**76R**)

Rear Door Handles Inoperable/Locks Inoperable (**68G**)

Windows- Rear windows power delete, Operable from front driver side switches (**18W**)

Instrumentation: Factory gauges, switches, **Dark car feature** (**43D**)

100 Watt Siren/Speaker (**18X**)

Spot Light**Driver Only **LED** spot lamp (**Whelen**) (**51T**)

Pre-wiring for grill lamp, siren and speaker (**60A**)

**OPTION PRICE REQUEST: PAINT THESE 2 BLACK EXPLORERS PANDA BEAR
WHITE**

**# 2 MINIMUM SPECIFICATIONS FOR 1 NEW UNMARKED POLICE UTILITY AWD
EXPLORER (K8A) 16FD 500A**

2018 Ford Police Utility 500A Base Unmarked, **** (No Spot Light)****

GVW: 6,300

Engine: Gas, V6, 3.7L TI-VCT FFV

Transmission: 6-Speed Automatic

Axle Front & Rear: 3.65

Steering: Power Steering

Tires: Tires and Mounted Spare Tire, P245/55R18 BSW A/S

Wheels: 18"x 8 5spoke Painted Aluminum (64E)

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: Manufactures Standard

Color: **Blue Jeans (N1)/Black Interior**

Interior: Air Conditioning, AM/FM Radio, Black Vinyl Floor Covering

Cloth front bucket and vinyl rear, Windshield Wipers manufactures standard

Rear View Camera Factory installed (87R) SYNC (53M)

Reverse Sensing (76R)

Rear Door Handles Inoperable/Locks Inoperable (68G)

Windows- Rear windows power delete, Operable from front driver side switches (18W)

Instrumentation: Factory gauges, switches, **Dark car feature** (43D)

**# 3 MINIMUM SPECIFICATIONS FOR 2 NEW 2018 EXPLORER SPORT UTILITY
VEHICLES, 4DR 4X4 XLT (K8D)**

2018 Ford Explorer, Sport Utility 4dr 4X4 XLT (K8D)

GVW: 6,160

Engine: Gas, V6, 3.5L DOHC

Transmission: 6-Speed Automatic

Axle Front & Rear: 3.65

Steering: Power Steering

Tires: Tires and Mounted Spare Tire, P245/60HR18 BSW A/S

Wheels: 18"x 8.5 Aluminum Painted **(64E)**

Brake System: Power Brakes w/ 4-Wheel ABS

Fuel Tank: Manufactures Standard

Color: **White YZ-01/Grey Interior**

Interior: Air Conditioning, AM/FM Radio, Premium Cloth front and rear, Windshield Wipers manufactures standard

Rear View Camera Factory installed

Reverse Sensing Factory installed

Windows- Windows power Operable from front driver side switches

Instrumentation: Factory gauges, switches.



**CITY OF MARTINSVILLE
BID FORM**

**TO: CITY OF MARTINSVILLE
MARTINSVILLE, VIRGINIA**

The undersigned has carefully examined the Specifications and hereby declares to furnish the following 5 New Ford Explorers in the manner prescribed in the specifications, for the following price/s:

**#1: 2 EA 2018 Ford Explorers, Gas, V6
Unmarked Police Utility Vehicles \$ _____ EA
With Spot Light, Black in Color,
Black Interior, Steel wheel, as per specs.**

**Optional Price to Paint Panda
Bear White on Black Explorers \$ _____ EA**

**#2: 1 EA 2018 Ford Explorer, Gas, V6
Unmarked Police Utility Vehicle \$ _____ EA
No Spot Light, Blue Jeans Color,
Black Interior, Aluminum wheel,
as per specs.**

**#3: 2 EA 2018 Ford Explorer Sport
Utility, Gas, V6, 4x4, XLT, \$ _____ EA
White in color, Grey Interior,
Aluminum wheel.**

Price each vehicle separately.

**Give a discounted price to purchase all \$ _____ TOTAL
5 Explorers, as specified.**

**The City reserves the right to purchase each vehicle separately from one or more vendors
or to purchase all 5 from one vendor.**

Quote a delivered price to the City of Martinsville. F.O.B. Central Garage, 1000 Fishel Street, Martinsville, Va. 24112-3248. Freight prepaid and allowed.

Give Warranty Information:

2018 Ford Explorers _____

2018 Ford Explorer Sport _____

Please list any exceptions to these specifications. Attach pages.

Vendor Name

Mailing Address

Phone & Fax Numbers

Email Address

By _____

Signature & Title

Date

PIGGY BACK CLAUSE

According to the State of Virginia Public Procurement Act, any other state, local or government agency may use this bid as a basis for procuring such items.

NEGOTIATION

In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:

a. City, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.

b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.

c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.

The City of Martinsville reserves the right to compare this pricing with the State of Virginia contracts and make an award, whether to a vendor quoting this vehicle purchase, or to a vendor on the state contract, based on these comparisons.

Return pages 5, 6 & 7.